

MIO Essentials: The Fastest Path to Inventory ROI

A quickly deployable IBM Maximo Inventory Optimization solution for asset-intensive industries - built to prove ROI fast and justify your path to the Standard platform.

The Problem You're Already Paying For

- \$1.5T **Lost annually to unplanned downtime:** Fortune Global 500 companies lose 11% of yearly turnover to equipment failures driven by poor parts availability.
Source: Siemens True Cost of Downtime, 2024 - cited by IBM Think Insights
- \$91B **Spent on MRO globally in 2024:** yet up to 60% of that inventory is excess, obsolete, or slow-moving at any given time.
Source: Industry analysts; excess/obsolete rate per Latentview / IBM MRO research
- 1 in 5 **MRO parts bought today will sit unused for 5+ years:** while holding costs consume another 20–30% of total inventory value, year after year.
Source: Industry MRO benchmarks

What's Included?

IBM MIO Licence

\$50,000 USD / Year

- Up to \$50M inventory (single tenant)
- 1 production environment
- Onboarding training included

COSOL Onboarding

\$17,000 USD | One-Time Fee

- MIO deployment & org set-up
- Users import & configuration
- Data load & validation
- 8hrs training (2 x 4hr sessions)
- Pre-built SAP/Maximo/Ellipse scripts

Optional Add-On: Advisory Hours Bucket - flexible expert support as your team scales capability and confidence.

Average Customer Outcomes

40%

Reduction in inventory costs

50%

Reduction in unplanned downtime

<6mo

Typical ROI payback period

40%

Faster inventory analysis time

25%

Service level improvement

35%+

Savings in maintenance budgets

Outcomes per IBM MRO Inventory Optimization customer data | ibm.com/think/insights/mro-spare-parts-optimization

Client Proof Point

One of the World's Largest Oil & Gas Companies

- 10% working capital reduction in 6 months
- Inventory reduced 10%+ for 3 consecutive years
- \$90M+ in savings through rebalancing
- Maintenance-driven initiative to cut waste

★ Pilot site savings funded the entire global rollout in Year 1 ★

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